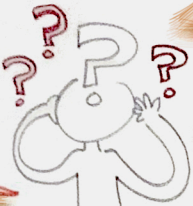


MARCH 19<sup>th</sup>  
2019

JOB INTERVIEWS

1<sup>st</sup> DATE



PIVOTAL LIFE MOMENTS

POWER MAKES US APPROACH...

LIFE HACK #1  
NAME IT TO TAME IT!!!



NON VERBAL CUES HAVE 4 TIMES THE IMPACT ON THE IMPRESSION 1<sup>st</sup>

LIFE HACK #2  
LEAD WITH WARMTH

- SMILE
- NOD
- MAKE EYE CONTACT



HOW DO I SHOW UP IN THE WORLD?

DRESS THE PART



LIFE HACK #3

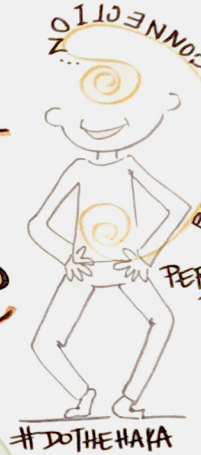
NOTICE THE EYE COLOR OF PEOPLE YOU MEET.



• CREATES CONNECTION

DON'T STARE!

# THE NON-VERBAL ADVANTAGE Power & Presence



PERSONAL POWER

LIFE HACK #4

WHEN RECEIVING CRITICAL FEEDBACK...  
DON'T LOOK DOWN

FIRST IMPRESSIONS ARE PRIMAL.



LIFE HACK #5

POSTURE & POWER



COMPETENCE

LIFE HACK #5

USE A NAPKIN AROUND YOUR DRINK  
SWEET PALMS?



NEGOTIATING

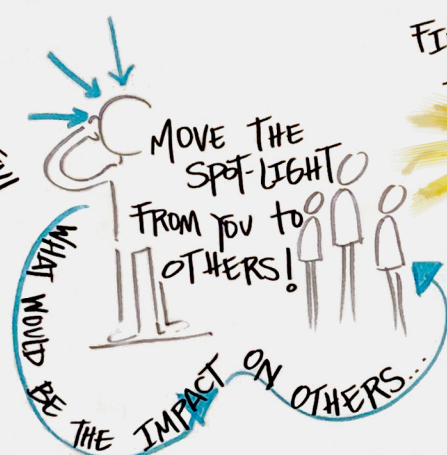
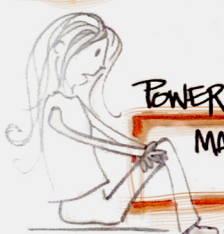
JOB OFFER

NEW CLIENT

- WARMTH & COMPETENT



POWERLESS MAKES US AVOID



TAKE SPACE!

TALK BY: GILLIAN LEITHMAN PHD  
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