

# Accountancy

## 108-Credit Program

### 2011-2012

#### REQUIRED COURSES

##### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208     MATH 209
- ECON 201     ECON 203
- DESC 200 (Info Technology)
- non-business elective

##### CORE COURSES – 42 credits:

- COMM 210     COMM 225
- COMM 212     COMM 226
- COMM 215     COMM 305
- COMM 217     COMM 308
- COMM 220     COMM 315
- COMM 222     COMM 320
- COMM 224     COMM 401

##### MAJOR COURSES - 24 credits:

- ACCO 310     ACCO 340
- ACCO 320     ACCO 400
- ACCO 330

+ 9 additional ACCO credits:

- ACCO \_\_\_\_\_     ACCO \_\_\_\_\_
- ACCO \_\_\_\_\_

##### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

<b>Non-Business Electives</b>	<b>General Electives</b>
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| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |

Notes:

- ESL courses count as Non-Business elective courses and must be taken as early in your program as possible. A maximum of 15 ESL credits may count towards your degree. Students not required to take ESL courses may only count 6 such credits towards their degree.
- Students can also complete a 12-credit business Minor within their program instead of completing general electives.

#### PROGRAM MAP

Note: This program-planning tool is designed to help students plan their sequence of courses. It is based on a 12-credit course load in the first two years. If you wish to take a 15-credit course load you may be able to complete the requirements sooner.

##### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

##### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	305
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

##### YEAR 3

TERM 5		TERM 6	
COMM	225	COMM	315
COMM	226	COMM	320
COMM	308	ACCO	
ACCO		ACCO	
Elective		Elective	

##### YEAR 4

TERM 7		TERM 8	
COMM	401	ACCO	
ACCO		ACCO	
ACCO		ACCO	
Elective		Elective	
Elective		Elective	

Visit [johnmolson.concordia.ca/undergrad](http://johnmolson.concordia.ca/undergrad) for additional tools and registration information

### REQUIRED COURSES

#### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208     MATH 209
- ECON 201     ECON 203
- DESC 200 (Info Technology)
- non-business elective

#### CORE COURSES – 42 credits:

- COMM 210     COMM 225
- COMM 212     COMM 226
- COMM 215     COMM 305
- COMM 217     COMM 308
- COMM 220     COMM 315
- COMM 222     COMM 320
- COMM 224     COMM 401

#### MAJOR COURSES - 24 credits:

- ECON 301     ECON 303
- ECON 302     ECON 304

+12 additional 400-level ECON credits:

- ECON \_\_\_\_\_     ECON \_\_\_\_\_
- ECON \_\_\_\_\_     ECON \_\_\_\_\_

#### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

##### Non-Business Electives

##### General Electives

- |                                |                                |
|--------------------------------|--------------------------------|
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |

##### Notes:

- ESL courses count as Non-Business elective courses and must be taken as early in your program as possible. A maximum of 15 ESL credits may count towards your degree. Students not required to take ESL courses may only count 6 such credits towards their degree.
- Students can also complete a 12-credit business Minor within their program instead of completing general electives.

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#### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

#### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	225
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

#### YEAR 3

TERM 5		TERM 6	
COMM	305	COMM	315
COMM	226	COMM	320
COMM	308	ECON	302
ECON	301	ECON	303
Elective		Elective	

#### YEAR 4

TERM 7		TERM 8	
COMM	401	ECON	
ECON	304	ECON	
ECON		ECON	
Elective		Elective	
Elective		Elective	

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### REQUIRED COURSES

**MATURE ENTRY REQUIREMENTS - 18 credits:**

- MATH 208     MATH 209
- ECON 201     ECON 203
- DESC 200 (Info Technology)
- non-business elective

**CORE COURSES – 42 credits:**

- COMM 210     COMM 225
- COMM 212     COMM 226
- COMM 215     COMM 305
- COMM 217     COMM 308
- COMM 220     COMM 315
- COMM 222     COMM 320
- COMM 224     COMM 401

**MAJOR COURSES - 24 credits:**

- FINA 385     FINA 395
- +18 additional 400-level FINA credits:
- FINA \_\_\_\_\_     FINA \_\_\_\_\_
  - FINA \_\_\_\_\_     FINA \_\_\_\_\_
  - FINA \_\_\_\_\_     FINA \_\_\_\_\_

\* See note below

**ELECTIVE COURSES - 24 credits:**

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

**Non-Business Electives**

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

**General Electives**

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

Notes:

- ESL courses count as Non-Business elective courses and must be taken as early in your program as possible. A maximum of 15 ESL credits may count towards your degree. Students not required to take ESL courses may only count 6 such credits towards their degree.
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- 

### PROGRAM MAP

Note: This program-planning tool is designed to help students plan their sequence of courses. It is based on a 12-credit course load in the first two years. If you wish to take a 15-credit course load you may be able to complete the requirements sooner.

#### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

#### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	308
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

#### YEAR 3

TERM 5		TERM 6	
COMM	225	COMM	305
COMM	226	COMM	315
FINA	385	FINA	
FINA	395	FINA	
Elective		Elective	

#### YEAR 4

TERM 7		TERM 8	
COMM	320	FINA	
COMM	401	FINA	
FINA		FINA	
Elective		Elective	
Elective		Elective	

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\* Students may select any combination of six 400-level courses offered by the department, or select one of the following streams:

- Corporate Finance: FINA 402, 405, 415
- Investments: FINA 455P, 410, 411, 455P
- International Finance: FINA 470, 471, 482
- Financial Institutions: FINA 471, 481, 482
- Derivatives: FINA 412, 413, 465

# HR Management

## 108-Credit Program

### 2011-2012

#### REQUIRED COURSES

##### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208    MATH 209
- ECON 201    ECON 203
- DESC 200 (Info Technology)
- non-business elective

##### CORE COURSES – 42 credits:

- COMM 210    COMM 225
- COMM 212    COMM 226
- COMM 215    COMM 305
- COMM 217    COMM 308
- COMM 220    COMM 315
- COMM 222    COMM 320
- COMM 224    COMM 401

##### MAJOR COURSES - 24 credits:

- MANA 362    MANA 446
- MANA 366    MANA 463
- MANA 420    MANA 479

+6|additional MANA credits chosen from:

- MANA 443    MANA 445
- MANA 444    MANA 498

##### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

###### Non-Business Electives

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

###### General Electives

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

###### Notes:

- ESL courses count as Non-Business elective courses and must be taken as early in your program as possible. A maximum of 15 ESL credits may count towards your degree. Students not required to take ESL courses may only count 6 such credits towards their degree.
- Students can also complete a 12-credit business Minor within their program instead of completing general electives.

#### PROGRAM MAP

Note: This program-planning tool is designed to help students plan their sequence of courses. It is based on a 12-credit course load in the first two years. If you wish to take a 15-credit course load you may be able to complete the requirements sooner.

##### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

##### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	225
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

##### YEAR 3

TERM 5		TERM 6	
COMM	305	COMM	315
COMM	226	COMM	320
COMM	308	MANA	366
MANA	362	MANA	420
Elective		Elective	

##### YEAR 4

TERM 7		TERM 8	
COMM	401	MANA	463
MANA	446	MANA	479
MANA		MANA	
Elective		Elective	
Elective		Elective	

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# International Business

## 108-Credit Program

### 2011-2012

#### REQUIRED COURSES

##### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208    MATH 209
- ECON 201    ECON 203
- DESC 200 (Info Technology)
- non-business elective

##### CORE COURSES – 42 credits:

- COMM 210    COMM 225
- COMM 212    COMM 226
- COMM 215    COMM 305
- COMM 217    COMM 308
- COMM 220    COMM 315
- COMM 222    COMM 320
- COMM 224    COMM 401

##### MAJOR COURSES - 24 credits:

- IBUS 462    IBUS 492
- IBUS 466

+15 additional credits chosen from courses listed in either:

##### Group A OR Group B\*

- IBUS 370    ECON 319
- IBUS 465    POLI 305
- IBUS 471    POLI 311
- IBUS 493    POLI 315
- MANA 299    POLI 394

\*A maximum is 6 credits can be taken from Group B.

##### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

##### Non-Business Electives

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

##### General Electives

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

##### Notes:

- ESL courses count as Non-Business elective courses and must be taken as early in your program as possible. A maximum of 15 ESL credits may count towards your degree. Students not required to take ESL courses may only count 6 such credits towards their degree.
- Students can also complete a 12-credit business Minor within their program instead of completing general electives.

#### PROGRAM MAP

Note: This program-planning tool is designed to help students plan their sequence of courses. It is based on a 12-credit course load in the first two years. If you wish to take a 15-credit course load you may be able to complete the requirements sooner.

##### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

##### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	225
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

##### YEAR 3

TERM 5		TERM 6	
COMM	226	COMM	315
COMM	305	COMM	320
COMM	308	IBUS	462
GROUP. A or B		GROUP A or B	
Elective		Elective	

##### YEAR 4

TERM 7		TERM 8	
COMM	401	GROUP A or B	
IBUS	466	GROUP A or B	
IBUS	492	GROUP A or B	
Elective		Elective	
Elective		Elective	

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### REQUIRED COURSES

**MATURE ENTRY REQUIREMENTS - 18 credits:**

- MATH 208    MATH 209
- ECON 201    ECON 203
- DESC 200 (Info Technology)
- non-business elective

**CORE COURSES – 42 credits:**

- COMM 210    COMM 225
- COMM 212    COMM 226
- COMM 215    COMM 305
- COMM 217    COMM 308
- COMM 220    COMM 315
- COMM 222    COMM 320
- COMM 224    COMM 401

**MAJOR COURSES - 24 credits:**

- MANA 341    MANA 420

+18 additional 300 or 400-level  
MANA credits (including IBUS 492)

- MANA \_\_\_\_\_    MANA \_\_\_\_\_
- MANA \_\_\_\_\_    MANA \_\_\_\_\_
- MANA \_\_\_\_\_    MANA \_\_\_\_\_

\* See note below

**ELECTIVE COURSES - 24 credits:**

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

**Non-Business Electives**

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

**General Electives**

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

Notes:

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#### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

#### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	225
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

#### YEAR 3

TERM 5		TERM 6	
COMM	226	COMM	315
COMM	305	COMM	320
COMM	308	MANA	
MANA	341	MANA	
Elective		Elective	

#### YEAR 4

TERM 7		TERM 8	
COMM	401	MANA	
MANA	420	MANA	
MANA		MANA	
Elective		Elective	
Elective		Elective	

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\* Students may select any six courses offered by the department, or select six courses from one of the following streams:

- Sustainable Organizations:      MANA 299, 369, 461, 466, 493, 499
- Entrepreneurship:                MANA 343, 369, 447, 451, 478, 481, 482

# Marketing

## 108-Credit Program

### 2011-2012

#### REQUIRED COURSES

##### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208     MATH 209
- ECON 201     ECON 203
- DESC 200 (Info Technology)
- non-business elective

##### CORE COURSES – 42 credits:

- COMM 210     COMM 225
- COMM 212     COMM 226
- COMM 215     COMM 305
- COMM 217     COMM 308
- COMM 220     COMM 315
- COMM 222     COMM 320
- COMM 224     COMM 401

##### MAJOR COURSES - 24 credits:

- MARK 402
- MARK 405
- MARK 495

+15 additional MARK credits:

- MARK \_\_\_\_\_     MARK \_\_\_\_\_
- MARK \_\_\_\_\_     MARK \_\_\_\_\_
- MARK \_\_\_\_\_

##### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

**Non-Business Electives**

**General Electives**

- |                                |                                |
|--------------------------------|--------------------------------|
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |

Notes:

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YEAR 1			
TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	
<sup>a</sup> or ESL as needed			
YEAR 2			
TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	222
COMM	224	COMM	305
Elective <sup>a</sup>		Elective	
<sup>a</sup> or ESL as needed			
YEAR 3			
TERM 5		TERM 6	
COMM	225	COMM	315
COMM	226	COMM	320
COMM	308	MARK	405
MARK	402	MARK	
Elective		Elective	
YEAR 4			
TERM 7		TERM 8	
COMM	401	MARK	495
MARK		MARK	
MARK		MARK	
Elective		Elective	
Elective		Elective	

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# Management Info. Systems

## 108-Credit Program

### 2011-2012

#### REQUIRED COURSES

##### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208    MATH 209
- ECON 201    ECON 203
- DESC 200 (Info Technology)
- non-business elective

##### CORE COURSES – 42 credits:

- COMM 210    COMM 225
- COMM 212    COMM 226
- COMM 215    COMM 305
- COMM 217    COMM 308
- COMM 220    COMM 315
- COMM 222    COMM 320
- COMM 224    COMM 401

##### MAJOR COURSES - 24 credits:

- DESC 381    DESC 481
- DESC 382    DESC 487
- DESC 391    DESC 495

+6 additional DESC credits chosen from:

- DESC 384    DESC 430
- DESC 387    DESC 483
- DESC 395    DESC 496

##### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

<b>Non-Business Electives</b>	<b>General Electives</b>
-----------------------------------	------------------------------

- |                                |                                |
|--------------------------------|--------------------------------|
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |
| <input type="checkbox"/> _____ | <input type="checkbox"/> _____ |

Notes:

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##### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

##### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	225
Elective <sup>a</sup>		COMM	226

<sup>a</sup> or ESL as needed

##### YEAR 3

TERM 5		TERM 6	
COMM	305	COMM	315
COMM	308	COMM	320
DESC	381	DESC	382
Elective		DESC	391
Elective		Elective	

##### YEAR 4

TERM 7		TERM 8	
COMM	401	DESC	495
DESC	481	DESC	
DESC	487	DESC	
Elective		Elective	
Elective		Elective	

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# Supply Chain Operations Management

## 108-Credit Program 2011-2012

### REQUIRED COURSES

#### MATURE ENTRY REQUIREMENTS - 18 credits:

- MATH 208     MATH 209
- ECON 201     ECON 203
- DESC 200 (Info Technology)
- non-business elective

#### CORE COURSES – 42 credits:

- COMM 210     COMM 225
- COMM 212     COMM 226
- COMM 215     COMM 305
- COMM 217     COMM 308
- COMM 220     COMM 315
- COMM 222     COMM 320
- COMM 224     COMM 401

#### MAJOR COURSES - 24 credits:

- DESC 361     DESC 378
- DESC 363     DESC 492
- DESC 372     DESC 498
- DESC 374

+3 additional DESC credits chosen from:

- DESC 382     DESC 483
- DESC 430     DESC 491

#### ELECTIVE COURSES - 24 credits:

Important: a **minimum** of 12 credits must be taken from offerings outside of the John Molson School of Business.

##### Non-Business Electives

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

##### General Electives

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

##### Notes:

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- Students can also complete a 12-credit business Minor within their program instead of completing general electives.

### PROGRAM MAP

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#### YEAR 1

TERM 1		TERM 2	
MATH	208 or 209	MATH	208 or 209
ECON	201 or 203	ECON	201 or 203
DESC	200	COMM 212	
NB Elective <sup>a</sup>		COMM 210 <sup>a</sup>	

<sup>a</sup> or ESL as needed

#### YEAR 2

TERM 3		TERM 4	
COMM	215	COMM	220
COMM	217	COMM	224
COMM	222	COMM	225
Elective <sup>a</sup>		Elective	

<sup>a</sup> or ESL as needed

#### YEAR 3

TERM 5		TERM 6	
COMM	226	COMM	315
COMM	305	COMM	320
COMM	308	DESC	363
DESC	361	DESC	372
Elective		Elective	

#### YEAR 4

TERM 7		TERM 8	
COMM	401	DESC	420
DESC	374	DESC	492
DESC	378	DESC	498
Elective		Elective	
Elective		Elective	

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