# CAREER AND PLANNING SERVICES



### ENGINEERING AND COMPUTER SCIENCE CAREER FAIR

September 25, 2017 10 a.m. to 3 p.m. EV atrium and MB atrium

Access the booklet online at concordia.ca/encscareer





# EXPLORE CAREER OPTIONS AND START YOUR JOB SEARCH WITH US

YOUR CAREER STARTS WITH US concordia.ca/caps

- Career exploration
- · Job search help
- Workshops & career panels
- Career fairs & company information sessions
- Online job bank.

#### FIND YOUR CAREER PATH

**CAREER COUNSELLING** One-on-one guidance in exploring career options, decision-making and goal-setting

**CAREER PANELS** Hear Concordia graduates from different majors speak about their career paths

#### CAREER RESOURCE CENTRE (CRC)

Explore career resources, videos, books, articles and web resources in our library in room H-440 (SGW Campus)

#### MASTER YOUR JOB SEARCH

**CAREER ADVISING** Individualized job search assistance including effective strategies for finding work and job interview practice

#### JOB SEARCH WORKSHOPS Learn essential tips and strategies to help you land the job you want

DROP-IN RÉSUMÉ CLINICS Receive personalized feedback on your résumé

CAREER FAIRS Meet and network with employers in your industry

#### COMPANY INFORMATION SESSIONS

Meet company representatives and learn about different organizations in your field

#### concordia.ca/caps

SGW: EN-109, 2070 Mackay, 1st Floor 514 848 2424 ext. 7345 caps@concordia.ca LOY Campus, AD-103

### CAREER FAIR SAMPLE QUESTIONS

Meeting the people who work in the industry you want to peruse a career in is an incredible learning opportunity. The questions you ask - and the answers you receive - will help you identify the steps you need to take to reach your goal.Keep these tips in mind:

- Ask open ended questions instead of closed questions which lead to a yes or no answer.
- Target questions appropriately depending on who you are speaking to.
- Prioritize the questions that are most important to you since you will most likely only have time for a few questions.
- Listen to what others are asking so that you do not ask the same questions.

#### QUESTIONS FOR THE ENGINEER

- Can you tell me about a typical day?
- Can you tell me more about the projects you are working on and what you find most challenging/rewarding?
- What skills and characteristics would the ideal candidate need to obtain a position?
- How well did university prepare you for the job? Are there courses or projects you recommend?
- What makes you stand out from your competitors?
- Can you recommend any professional associations/groups (including online forums)?
- What advice do you have for new graduates who want to work for your company?

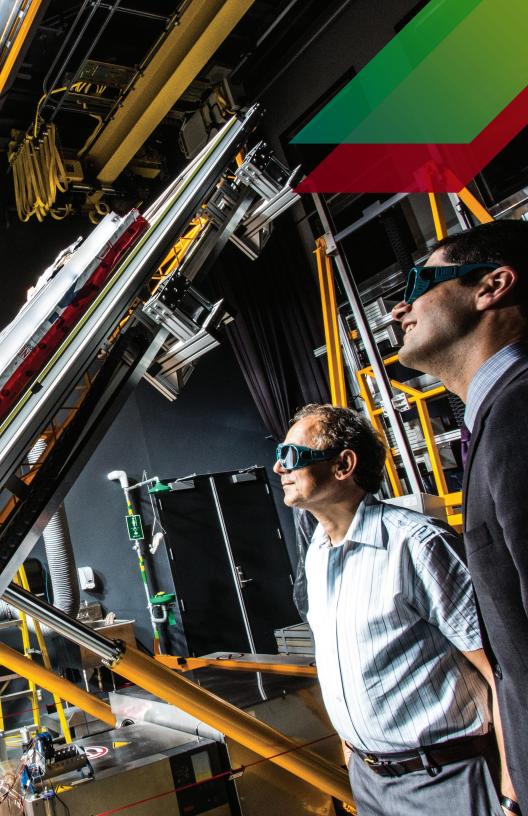
#### QUESTIONS FOR HUMAN RESOURCES (HR)

- What are you looking for in a résumé?
- What additional training, skills or certifications do you recommend?
- How do you evaluate overseas experience?
- What top skills do employees have that make them successful in your company?
- Are there any internship opportunities? Job shadowing opportunities? When is the best time to apply?
- When is your peak hiring time?
- What types of positions do you have trouble filling? Why?

- What kinds of projects/challenges are interns given in your company? How are they evaluated?
- What does your hiring process consist of?
- Are you hiring for positions in other Canadian or international offices?
- What are typical entry-level positions in this field? What duties and responsibilities do these positions entail?
- What is a typical career path in your company?
- What is the salary range for an entry-level position?

#### QUESTIONS FOR EITHER HR OR THE ENGINEER

- How important is French in your workplace?
- How can I obtain an interview with your company?
- What technical skills does one need to be hired for the position?
- What are the characteristics of your most successful employees?
- Is a graduate degree necessary to advancing within your company? If so, which ones? Is a graduate degree considered an overqualification?
- What is the best way to follow up on my job application?
- Can we connect on LinkedIn?





### INDEX

| ABB   | 1        |
|---|----------|
| Accenture                                   | 1        |
| Altitude Sports                             | 2        |
| Arista Networks                             | 2        |
| Aviya Aerospace Systems                     | 2<br>3   |
| Big Bang ERP                                | 3        |
| Bouthillette Parizeau                       | 4        |
| Cendrom-SNi                                 | 4        |
| Ciena                                       | 5        |
| Client Spectrum                             | 6        |
| Cogan Wire and Metal Products               | 6        |
| Communications Security Establishment       | 7        |
| CS Communication                            | 7        |
| Deloitte                                    | 8        |
| district m                                  | 8        |
| Équipments et Services Filco                | 9        |
| Ericsson                                    | 10       |
| eSign Live by Vasco                         | 11       |
| Fortinet Technologies                       | 12       |
| Genetec                                     | 12       |
| GIRO Inc                                    | 13       |
| Grass Valley                                | 13       |
| Guillevin International                     | 14       |
| Hydro-Québec                                | 15       |
| Keyence Canada Inc                          | 16       |
| Kronos                                      | 17       |
| Lockheed Martin Canada                      | 17       |
| L'Oréal Canada                              | 18       |
| Matrox                                      | 18       |
| MDA   | 19       |
| Morgan Stanley                              | 19<br>20 |
| Nakisa                                      | 20       |
| Nventinve                                   | 20       |
| OPAL RT Techonologies                       | 21       |
| Ordre des ingénieurs du Québec<br>Pomerleau | 22       |
| smooch.io                                   | 22       |
| SNC Lavalin                                 | 23       |
| Société Générale                            | 24       |
| Spiria Inc                                  | 24       |
| Talan                                       | 24       |
| Telus                                       | 25       |
| Viglant Global                              | 25       |
| - Brance Oloban                             | 20       |



Target Majors Electrical Mechanical Degree Level Bachelor Categories

Summer Internship Final year

ABB is a pioneering technology leader in electrification products, robotics and motion, industrial automation, power grids, serving customers in utilities, industry, transport and infrastructure globally. Continuing more than 125-year history of innovation, ABB today is writing the future of industrial digitalization and driving the Energy and Fourth Industrial Revolutions. ABB operates in more than 100 countries with about 132,000 employees.

In Canada, ABB employs close to 5,000 people from coast to coast. We are the market leader in power transmission and distribution and hold leading market positions in most key product areas. We offer a dynamic, challenging, talent-driven and teamwork-based work environment. Discover the difference your initiative, drive and passion can make at ABB in Canada, and why a better world begins with you.

Our business. Your legacy.

new.abb.com/ca/careers



Target Majors Computer Eng. Computer Sci. Software Degree Level

Bachelor

Master

Categories Final year

# We are recruiting for Technology Analyst roles. Engineering students who may have more exposure to computer programming are welcome to apply as well.

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions—underpinned by the world's largest delivery network—Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With more than 411,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives.

Visit us at accenture.com



Target Majors Computer Eng. Computer Sci. Software Degree Level Bachelor Categories

Summer Internship Final year

We are Canada's largest online retailer of high-end technical clothing. We offer products from almost 300 brands, including exclusive collections and limited edition collaborations. Since 1999, we have been advising customers and selling products across the globe thanks to the online business Altitude-sports.com.

We manage Altitude Blog as well, one of Canada's largest bilingual blogs where you can find product reviews, follow fashion trends, read up on travel adventures, and much more.

TheLastHunt.com, a website dedicated to offering the best discounts in Canada on past season outdoor and urban products, is also part of our portfolio.

Finally, there is also a physical store in Mont-Tremblant.

At Altitude Sports, we strongly believe that the complementarity of personalities, skills and abilities of each is at the heart of our evolution. Our web and ETL developers are working hard to make Altitude Sports a company at the cutting edge of technology.

We are looking for motivated, curious, passionate and involved people to join our team.

Take a look at our career page and see who we are!

career.altitude-sports.com/en



Target Majors Computer Eng. Computer Sci. Software

Degree Level Bachelor

Master

### vel Categories Summer

Internship Final year

Arista Networks is a computer networking company headquartered in Santa Clara, California, USA. The company designs and sells multilayer network switches to deliver software-defined networking solutions for large datacenter, cloud computing, high-performance computing and high-frequency trading environments. We are looking to hire for our newly moved-in Vancouver office.

arista.com/careers/engineering



| Target Majors |
|---------------|
| Aerospace     |
| Electrical    |
| Mechanical    |
| Sofware       |
|               |

Degree Level

Bachelor Master PhD Categories

Summer Internship Final year

Aviya is a leader in engineering services and solutions for mission-critical aerospace and defense systems. We provide expertise in systems, software, mechanical and hardware engineering. Our experience covers all aspects of system development. Our certification expertise covers FAA, TC, and EASA, from DO-254 to DO-178B Level A. We design, test and certify high-quality embedded software. We also design and test mission-critical control systems. Our mechanical engineers use the latest tools to provide services in analytics and modelling. An emphasis on FPGAs, ASICs, and power electronics allows our team to design hardware for any environment.

#### aviyatech.com



Target Majors Computer Eng. Computer Sci. Electrical Industrial Mechanical Software Degree Level Bachelor Master Categories Summer Internship Final year

This Cloud ERP & CRM Consultant position offers excellent internship opportunities for talented and highly motivated candidates.

At Big Bang ERP you will do more than just software development: you will interact directly with clients and deliver solutions to them. You will also have the chance to start contributing from day one. We understand that the transition from school to the workplace can be intimidating, so we will also have a dedicated and experienced mentor assigned to you. This mentor will help you with both the technical and professional side of the business, so you can maximize your experience.

#### bigbangerp.com





Target Majors Building

Electrical

Mechanical

Degree Level

Bachelor

Categories

Final year

Vous aimez faire partie d'une équipe dynamique réalisant des projets d'envergure? Joignez-vous à nous ! La firme de génie conseil Bouthillette Parizeau est spécialisée en mécanique et en électricité du bâtiment. Nos employés se passionnent aussi pour l'efficacité énergétique et le développement durable. Notre firme marque le paysage urbain de plusieurs villes au Québec, dans la région d'Ottawa et de Gatineau par des projets de haut calibre. Ses réalisations audacieuses et avant-gardistes lui ont valu une réputation enviable soulignée par l'industrie et une quantité impressionnante de prix et distinctions. Bouthillette Parizeau compte plus de 320 experts chevronnés et possède des bureaux à Montréal, Québec, Lévis, Longueuil, Laval, Gatineau et Ottawa.

#### bpa.ca/en/home



Target Majors Building Electrical Mechanical Degree Level Bachelor Master PhD Categories

Summer Internship (co-op) Final year

CEDROM Technologies et CEDROM-SNi s'imposent comme chef de file d'une industrie des technologies de l'information en pleine effervescence. L'entreprise figure parmi les plus importantes organisations offrant des services de surveillance et d'analyse médiatique. Avec plus de 12 000 sources offertes par les solutions EUREKA.CC et EUROPRESSE.COM, CEDROM-SNi procure à ses utilisateurs une surveillance continue des grands quotidiens du monde, agences de presse, médias électroniques et réseaux sociaux. Elle est également à l'avant-garde de la recherche et du développement d'outils logiciels d'extraction de données et d'analyse média. Son équipe chevronnée participe à la conception de plusieurs projets d'envergure locale (intelligence artificielle), nationale et internationale.

CEDROM Technologies et CEDROM-SNi, ayant des bureaux à Montréal, Québec, Ottawa, Toronto et Paris, sont à la recherche pour son siège social de Montréal de nouveaux talents motivés, débrouillards et ingénieux dans les postes suivants : Développeur web, Développeur assurance qualité logiciel, Programmeur analyste back-end, Développeur Java, qui souhaitent s'associer à une équipe de développement de produit solide dans un environnement de travail stimulant et à la fine pointe des technologies.

cedrom-sni.com/en/career-opportunities



Target Majors Computer Eng. Computer Sci. Electrical Mechanical Software Degree Level Bachelor Master

PhD

Categories

Internship Final year

Ciena Corporation is a global manufacturer of communications network equipment and solutions, with expertise in Packet-Optical Transport, Packet-Optical Switching, Carrier Ethernet, and Network Support Services. Ciena counts a wide-range of customers among national research and education networks as well as in the healthcare, finance, transportation and retail industry sectors to provide real-time, latency sensitive applications such as disaster recovery/business continuity, SAN/LAN extension, data center consolidation and grid computing.

In addition, many of the world's largest carriers and service providers have deployed Ciena solutions in their network including AT&T, BT, Cable & Wireless, CenturyLink, Comcast, France Telecom, Korea Telecom, Sprint, Reliance, Southern Cross, Tata Communications, Telecom Argentina, Telmex, Virgin Media and Verizon.

We specialize in helping customers transition to service-driven networks that fundamentally change the way they compete. With expertise in optical and Ethernet networking, Ciena combines software-programmable hardware, a common operating system, and unified service and transport management to enable our customers to adapt and scale with any emergent business model.

We believe in the power of people and are a network strategy and technology company that is motivated by making a difference in people's lives, that's why we design and implement technologies and services that result in great outcomes.

We put a premium on developing skills, inspiring innovation, fostering new ideas, and helping forge relationships that will pay dividends throughout your career.

Whether you're just launching your career or looking to gain real-world work experience, the opportunity to apply your knowledge in meaningful ways starts here. We'll work hard together to develop your professional career bring out the expert in you.

Come and help us offer leading network infrastructure solutions, intelligent software and a comprehensive services practice to service providers, small to large enterprises, federal and local governments, and research and education institutions.

### CLIENTSPECTRUM

Target Majors Computer Eng. Computer Sci. Software

Degree Level

Bachelor

Categories

Internship Final year

Client Spectrum is a Canadian consulting firm with offices in Montreal, Toronto and Calgary, actively searching for Software Engineering and Computer Science graduates to join its consulting and software development teams. Client Spectrum specializes in the deployment of IBM and Adobe Enterprise Marketing Management software solutions for the Fortune 500 corporations, in addition to developing marketing software solutions to address specific needs of its clientele. Students interested in internships must be part of the university co-op program.

To learn more about Client Spectrum, please visit our website: clientspectrum.com



A Tradition of Quality Since 1901

Target Majors Building Civil Industrial Mechanical Degree Level Bachelor Master Categories Summer Internship Final year

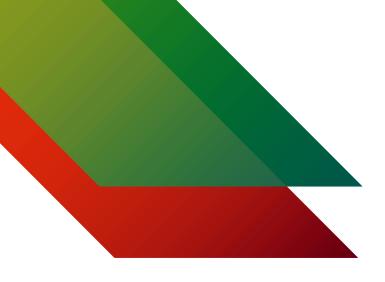
Cogan is a leading manufacturer of a full complement of quality, cost-effective storage and guarding solutions for superior efficiency, productivity and profitability in space management. Our innovative product lines include structural steel mezzanines, cantilever and long-span racking, guardrails, partitions, and lockers. Each solution is custom-designed to deliver the performance, reliability and ease of installation our customers expect and deserve.

We're growing at a rapid rate and are looking for candidates to fill new positions as they arise.

If you are an enthusiastic individual with excellent communication skills in both English and French, we want you! No prior experience is necessary; just a good attitude, a strong work ethic and an eagerness to learn.

Start your career and gain valuable work experience with us!

To learn more about our company, visit our website cogan.com





COMMUNICATIONS SECURITY ESTABLISHMENT CENTRE DE LA SÉCURITÉ DES TÉLÉCOMMUNICATIONS Target Majors Computer Eng. Computer Sci. Software Degree Level Bachelor Master PhD Categories

Internship Final year

CSE is Canada's national cryptologic agency. Unique within Canada's security and intelligence community, CSE employs code-makers and code-breakers to provide the Government of Canada with information technology security (IT Security) and foreign signals intelligence (SIGINT) services. CSE also provides technical and operational assistance to federal law enforcement and security agencies. cse-cst.gc.ca/en



Target Majors Aerospace Computer Eng. Computer Sci. Electrical Software Degree Level Bachelor Master PhD Categories Summer Final year

CS Canada, a subsidiary of CS Communication & Systems a leader in the development of critical systems, aims to develop the expertise of the group in North America. We specialize in project management for development of critical embedded systems. We use the expertise of over 200 engineers to serve major clients, mainly in the aeronautical field.



Computer Eng. Computer Sci. Software Degree Level Bachelor Master Categories Summer

Intership Final year

Deloitte is the brand under which tens of thousands of dedicated professionals in independent firms throughout the world collaborate to provide audit, consulting, financial advisory, risk management, tax, and related services to select clients.

We are looking for individuals that are passionate about cyber security and have the capability to solve various problems and challenges. We will illustrate why and how we hack into companies legally with a tie and stop hackers in their tracks. Deloitte's Cyber Risk practice is widely acknowledged as the leading security consulting practice in the world and is eminently qualified to help clients respond to evolving cyber threats in a secure, vigilant and resilient manner.

careers.deloitte.ca



Target Majors

Computer Eng. Computer Sci. Software Degree Level Bachelor

Master

Categories Intership Final year

District M is a full-service advertising exchange that creates open, transparent marketplaces through which publishers and advertisers can quickly and easily connect to maximize demand. District M has served as a trusted monetization partner to 2,500 publishers globally by bringing incremental demand through over 200 unique brand partnerships.

With offices in New York, Montreal and Toronto, and propelled by an investment by Fond de solidarité FTQ, the company continues to grow and increase its footprint in the digital media industry. As of today, district m is comprised of more than 60 talented experts who are all responsible for its international success and influence.

Becoming a Districter means you will join a team full of inspiring people who are always working to go above and beyond expectations. At district m, we pride ourselves on having a friendly and open environment where employees are encouraged to share new ideas and where all opinions are valued.

districtm.ca



Business Electrical Mechanical Degree Level

Bachelor

Master

Categories Final year

Les Équipements et Services Filco Inc. is a small, yet dynamic and rapidly expanding company in business since 1990. We specialize in the sale, installation & after-sale service of bodyshop & mechanic's equipment in the automotive industry. Our state of the art equipment includes: CSA certified downdraft spraybooths (the only one certified in North America), paint mixing rooms, computer-assisted frame machines, tire & balancing machines & lifts (approved ALI) for any type of locomotive.

Our latest accomplishment, our TRAINING CENTER was opened in May 2017 and hosts the latest in technology on welders: ALU/STEEL repairs, riveting, dentless induction systems, MIG/MAG and frame machines allowing buyers to get trained on the equipment purchased and ultimately become more efficient, knowledgeable and more profitable.

We are also proud to be affiliated with banner names such as: LAR, UAP/NAPA, CARSTAR, Fix Auto, Sherwin Williams, Akzo Nobel, E.I. Dupont, & Uni-Select, to name a few.

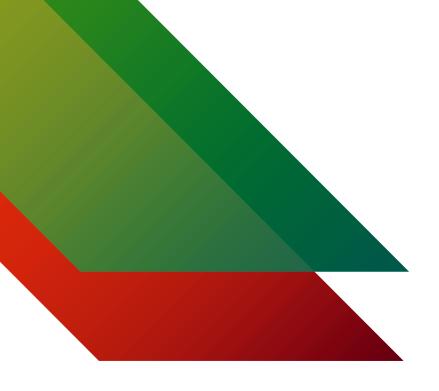
WE ARE SEEKING INNOVATIVE MINDS. ARE YOU PREPARED TO LEAD THE WAY?

Join our small BUT down-to-earth team of 15 employees if you are a:

- leader
- visionary
- capable of introducing the latest in computer technology and/or production processes

#### filcoinc.com/







Target Majors Computer Eng. Computer Sci. Electrical Degree Level Bachelor

Master

Categories

Summer Internship Final year

Ericsson is the global leader in telecommunications technology (ICT) and services and employs over 118,000 professionals in more than 170 countries. Our vision is to be a driver in building the Networked Society, in which every person and every industry is empowered to reach their full potential. Through commitment to our core values of professionalism, respect and perseverance, we continuously strive to improve the world by connecting it.

The Ericsson Internship Program allows students from various disciplines to gain real work experience from a global telecommunications technology leader. We focus on developing technical and business skills in an open, diverse environment that encourages personal and professional growth. Our program allows students to build strong relationships with executives, professionals and other interns while maximizing their personal potential to make a tangible impact. Apply to an Internship at Ericsson today to learn why You + Ericsson is a Powerful Combination.

ericsson.com/en



Target Majors Computer Eng. Computer Sci. Software Degree Level

Bachelor Master Categories Internship

(co-op) Final year

eSignLive by VASCO is the world's fastest growing and most innovative leader in global e-signature and digital transaction technology, allowing customers in over 100 countries to secure access, manage identities, verify transactions, and protect assets across financial, enterprise, e-commerce, government and healthcare markets. We need you to help drive our exciting CLOUD, ENTERPRISE and SAAS adventure. eSignLive is the electronic signature solution behind some of the world's most trusted brands, with products and services recognized by regulated industries and top analyst firms for their ability to balance the highest levels of security and compliance with ease-of-use, all while automating any process from the simplest internal signing workflow to the most complex customer-facing transactions. Available in the cloud and on-premises, the eSignLive solution offers a scalable platform to support an organization's digital transformation strategy across the enterprise today and tomorrow.

From start-ups to world-scale enterprises operating around the globe, our clients rely on us to deliver a superior customer experience, while helping them boost their productivity and reduce costs via securely automated workflows. To fulfill our mission, we, in turn, count on the contribution of dynamic people with a passion for propelling positive change with bright ideas.

Is your head in the clouds? No problem. You can now apply your skills in our AGILE CLOUD offering! Life's too short to be spending time in the wrong job, so join us to create, sign and manage e-signatures!

In becoming a member of our team, you'll be joining the ranks of a major player serving key industries such as banking, insurance, financial services, healthcare and manufacturing, as well as service organizations and government agencies in Canada, the United States and Europe. We're even changing the world of ANDROID and IOS mobile devices, and you can play an integral role in innovating and revolutionizing our software for these platforms.

eSignLive's e-signature technology is an exciting software solution that requires the very best talent. We invite you to join our team to innovate, develop, lead and transform the world of e-commerce and e-business applications! Together, we will work hard and have fun, while making paperless happen!

esignlive.com



Computer Eng. Computer Sci. Software

Target Majors

Degree Level

Bachelor Master PhD Categories Final year

Fortinet is a global leader in Cyber security solutions. We develop next generation firewall systems and high-end Security Systems like Fortigate, FortiSandbox, FortiAnalyzer, Forticlient and many other products related to enterprise security for our clients, which includes Fortune 100 companies.

Our flagship enterprise firewall platform, FortiGate, is available in a wide range of sizes and form factors to fit any environment, and provides a broad array of next generation security and networking functions covering Network security, Data center security (physical and virtual), Cloud security, Secure (wired and wireless) access, Infrastructure (switching and routing) security, Content security, Endpoint security, Application Security

fortinet.com



Target Majors Business Computer Eng. Computer Sci. Electrical Mechanical Software Degree Level

Bachelor

Master

Categories

Internship Final year

From pioneer to leader in the security industry, Genetec has always been committed to providing the most innovative solutions. Today, we offer world-class IP security solutions with our unified security platform encompassing license plate recognition (LPR), video surveillance and access control.

Our work environment and soon yours!

It's not just the job itself you'll love, it's the atmosphere at Genetec. In addition to having an open and collaborative work environment, we offer a variety of initiatives to keep our employees feeling energized, creative, and productive. You'll find yourself wanting to sign up for your second internship before you leave your first one!

If you are prepared to work hard, and if you want to break free from the ordinary and join a stimulating, dynamic, and highly energetic team (who knows how to have fun), don't wait! Apply now!

genetec.com

12



Computer Eng. Computer Sci. Electrical Software Degree Level Bachelor Master PhD Categories Internship Final year

Travailler chez GIRO, le Groupe en Informatique et Recherche Opérationnelle, c'est se joindre à un leader reconnu mondialement pour ses logiciels de gestion et d'optimisation des opérations de transport collectif et de distribution postale.

Située à Montréal, GIRO emploie plus de 400 professionnels de l'informatique et de la recherche opérationnelle au service d'une clientèle internationale répartie dans 27 pays.

Découvrez un milieu de travail professionnel, dynamique et innovateur où le développement et la transmission de l'expertise jouent un rôle essentiel. Nous offrons un environnement riche en interactions humaines, basé sur le travail d'équipe et le partage des connaissances.

Venez nous rencontrer pour en apprendre plus sur notre entreprise et découvrir nos opportunités d'emplois !

#### giro.ca/en/careers



Target Majors Computer Eng. Computer Sci. Electrical Mechanical Software Degree Level Bachelor Master PhD Categories Internship (co-op) Final year

For over 50 years, Grass Valley's talented associates have helped shape the world of broadcasting and media, capturing spectacular events and delivering them to viewers around the world on televisions, computers and mobile devices. Be part of the Belden family by joining Grass Valley and help us lead broadcasting into the future, powering better storytelling with the broadest range of unique solutions in the industry.

Broadcasters and media organizations around the world look to Grass Valley to keep them Future-Ready. Join our talented team to help us meet that goal.

Our associates play a major role in bringing high-impact entertainment, news and information to viewers everywhere and you can too. Read on, explore our worldwide job opportunities and discover your future with Grass Valley.

#### grassvalley.com/home

### 

Target Majors

Building Civil Electrical Industrial Mechanical

#### Degree Level

Bachelor Master Categories Final year

The origins of Guillevin International Co. date back to 1906 when the City of Montreal transitioned from gas to electric street lighting. Today, with our nationwide network of over 100 centers and 1,200 employees, Guillevin International Co. is a leader in, and the largest family-owned distributor of electrical, industrial and safety and security products.

SERVICE is our business: Throughout the years, Guillevin has been synonymous with quality, efficiency and innovation in the field of product distribution and supply in B2B. Driven by our uncompromising commitment to satisfying our B2B customers, we have established a vast network of distribution centers all doing business based on the needs of their local customers.

QUALITY is our priority: Guillevin's vast array of products and equipment is equaled only by their unmatched quality and reliability. Since its earliest beginnings, the Company has governed all aspects of its operations based on the premise that its customers are the reason for its existence.

Our PEOPLE make it happen: Our employees have always been the determining factor in our ability to deliver. This shared dedication to customer satisfaction is backed and nurtured by our commitment to the ongoing training and development of our people.

Do you want to run your own business within an organization that values entrepreneurship? We are hiring candidates for our Management Trainee Program. We are looking for individuals that are entrepreneurial, self-motivated, energetic, leaders, interested in sales and who are business- and customer-oriented. Our fully remunerated training program allows graduated trainees to take charge of their future as Profit Centre Managers. Join the Current and Be Part of Something Big!

guillevin.com/default



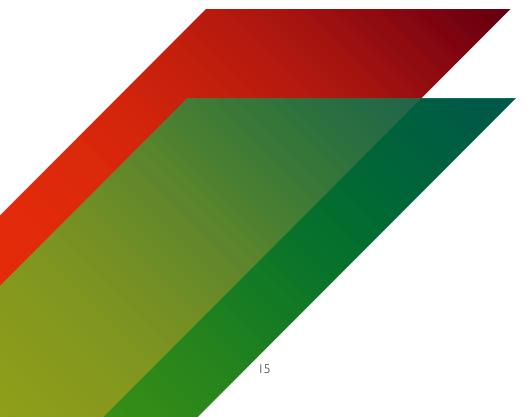
Building Civil Computer Eng. Computer Sci. Electrical Industrial Mechanical Software Degree Level

Bachelor Master Categories Internship Final year

Entreprise responsable, engagée envers le développement durable, Hydro-Québec produit, transporte et distribue de l'électricité. Elle exploite essentiellement des sources d'énergie renouvelables, plus particulièrement la grande hydraulique. Comme étudiants, nos stages de niveaux universitaire sont une occasion unique de développer votre savoir-faire. Hydro-Québec offre chaque année des centaines de stages, et ce, dans plus de 30 domaines d'études. Venez partager votre passion avec nos experts !

Vous êtes finissants? Découvrez notre tout nouveau programme qui favorise l'accession à des postes cadres à des finissants universitaires.

hydroquebec.com/innovation/en/emplois-stages.html







Target Majors Aerospace Building Business Civil Computer Eng. Computer Sci. Electrical Industrial Mechanical Software Physics Degree Level Bachelor

Categories Final year

Founded in Japan in 1974, Keyence Corporation has steadily grown to become a leading force in industrial automation technologies, serving over 200,000 customers in over 100 countries worldwide.

Keyence has expanded into an efficient global network of 19 international direct sales affiliates, with annual sales exceeding \$3 Billion, and 3,300 employees worldwide.

Keyence Canada was established in 2004. We have offices in Mississauga, Montreal and Windsor and are actively hiring to further cultivate existing markets to continue to grow our business.

At Keyence, we pride ourselves on providing a wide variety of manufacturers the world's best automation technologies. But, we are not satisfied to merely offer the world's best technologies. We know that the true key to our success is our highly trained, direct sales force. KEYENCE is committed to providing its customers with the most professional, consultative sales force and support staff in any industry.

Vous êtes finissants? Découvrez notre tout nouveau programme qui favorise l'accession à des postes cadres à des finissants universitaires.

keyence.ca/ss/career/



Target Majors Computer Eng. Computer Sci. Software

Degree Level

Bachelor

Categories

Summer Internship Final year

Kronos is the global leader in workforce management solutions that enable organizations to control labor costs, minimize compliance risk, and improve workforce productivity. Tens of thousands of organizations in 100 countries including more than half the Fortune 1000<sup>®</sup> - use Kronos time and attendance, scheduling, absence management, HR and payroll, hiring, and labor analytics applications. Kronos customers include enterprises large and small across diverse industries worldwide in sectors such as retail, hospitality, healthcare, manufacturing, public sector, services, and distribution.

kronos.ca



Target Majors Computer Eng. Computer Sci. Flectrical Mechanical Software

Degree Level

Master

Categories Bachelor

Summer Internship (co-op) Final year

Our mission at Lockheed Martin Canada is to deliver solutions to our customers' most challenging and complex problems. We do this by applying innovative approaches from our highly skilled and experienced Canadian-based workforce and fostering an environment where we are a valued and trusted partner - starting with our customers and extending throughout our supply chain.

Lockheed Martin Canada's vision is to grow our business portfolio to become one of the leading companies in Canada providing systems solutions and services for our customers worldwide. We also strive to be an employer of choice attracting and retaining talent who perform with excellence and embody our corporate values.

lockheedmartin.ca/ca/careers



Target Majors Industrial Mechanical Degree Level Bachelor

Master

Categories Summer Internship Final year

L'Oréal est un groupe industriel français de produits cosmétiques. La société, créée par Eugène Schueller le 30 juillet 1909, est de nos jours devenue un groupe international, leader mondial de l'industrie cosmétique.

loreal.ca/en-ca



Target Majors Computer Eng. Computer Sci. Software Degree Level Bachelor Master Categories Internship Final year

Founded in 1976, Matrox has over 40 years of experience designing software and hardware solutions for graphics, video, and imaging/machine vision applications. Matrox has earned its reputation as an industry leader by consistently meeting customer requirements for innovative technology and the highest manufacturing standards.

Matrox's three divisions - Matrox Graphics, Matrox Imaging and Matrox Video provide an extensive array of real-world relevant OEM and end-user solutions to businesses and individuals across a diverse range of professional markets, including media and entertainment, finance, digital signage, medical imaging, manufacturing, factory automation, security, government, and enterprise computing.

Headquartered in Montreal, Canada, the privately owned company operates on a global scale with representation and offices in the Americas, Europe and Asia.

matrox.com/en





Target Majors Computer Eng. Computer Sci. Mechanical Software Degree Level

Bachelor Master Categories Internship Final year

MDA is a world leader in the design of advanced satellite systems and sub-systems for commercial, scientific and government sectors.

Located in Ste-Anne-de-Bellevue, Québec, the Montreal facility employs more than 700 space professionals and is the most important high technology engineering firm in Canada. We provide state-of-the-art communication and Earth observation products and achieved unprecedented success in space robotics and manned space. Our multidisciplinary employees undertook some of the most complex and challenging space projects in the world. We have built the famous Canadarm and Canadarm2 for the International Space Station and we are currently in the process of designing the next generation of radar satellites - RADARSAT Constellation Mission.

mdacorporation.com

# Morgan Stanley

Target Majors Computer Eng. Computer Sci. Electrical Software Degree Level Bachelor Master

PhD

Categories

Summer Internship Final year

Technology works as a strategic partner with Morgan Stanley business units and the world's leading technology companies to redefine how we do business in ever more global, complex and dynamic financial markets. Morgan Stanley's sizeable investment in technology results in quantitative trading systems, cutting-edge modeling and simulation software, comprehensive risk and security systems, and robust client-relationship capabilities, plus the worldwide infrastructure that forms the backbone of these systems and tools. Our insights, our applications and infrastructure give a competitive edge to clients' businesses - and to our own.

Pass by our booth to learn more about our 2018 Technology Internship & Full Time Programs!

morganstanley.com



Target Majors Computer Eng. Computer Sci. Software Degree Level Bachelor Master PhD Categories Summer Internship Final year

A global leader in enterprise business solutions for Human Capital Management (HCM) and Finance, Nakisa delivers innovative, forward-thinking and robust human resource and financial management solutions that advance your business strategies. Available on premise and in the cloud.

See what's possible with Nakisa's powerful visualization technology to:

- Align talent performance with company objectives
- Stimulate employee engagement throughout your organization
- Comply with GAAP, IFRS and localized standards for Revenue Recognition and Lease Accounting

Working with a global network of partners and as one of the few Solution Extension (SolEx) partners of SAP® since 2007, Nakisa serves 800+ enterprise customers and over 4 million subscribers in 24 industries.

A Canadian company headquartered in downtown Montreal, Nakisa offers continuous learning opportunities within a diverse, fast growing team of passionate people. At Nakisa you can become the best at what you love to do in the utmost friendly, home-like environment.

#### nakisa.com



Target Majors Computer Eng. Computer Sci. Software Degree Level

Bachelor

Categories Internship Final year

nventive est un studio moderne développant des applications mobiles et des sites web ainsi que l'un des plus importants partenaires indépendants de Microsoft. Fondée en 2008, l'entreprise est passée d'une équipe de développeurs travaillant dans un sous-sol à une communauté énergique de plus de 100 personnes de talent.

#### /nventive.com





Target Majors Aerospace Computer Eng. Computer Sci. Electrical Mechanical Software

Degree Level

Bachelor

Master

PhD

evel Categories Summer

Internship Final year

Imagine working for a company whose customer list includes NASA, Bombardier, ABB, EMBRAER, MIT, GE, Ford, GM, NREL and Hydro-Québec! OPAL-RT's ambitious goal is to democratize real-time simulation by making it affordable and accessible to every engineer and researcher. Joining the OPAL-RT family means you will help shape the future of technology.

As a world leader in diverse applications, our tools are used in a wide range of areas, such as, automotive, aerospace, energy, transportation and industrial manufacturing, etc. Founded in Quebec with a growing presence worldwide, OPAL-RT has the wind in its sails!

Are you looking for a rewarding professional experience in an environment where passion and creativity meet? Here's your chance!

OPAL-RT Technologies participates in numerous recruiting events and job fairs throughout the year. We are always seeking for passionate, innovative and versatile people who are seeking challenges and who want to be a part of building the future of the simulation industry.

Come meet our team! We will be happy to answer your questions and to share the various employment and internship opportunities.

If you think you're up to the challenge, OPAL-RT is hiring!

opal-rt.com/careers-search-job-posting



Computer Eng. Computer Sci. Software

L'Ordre des ingénieurs du Québec a comme mission d'assurer la protection du public en contrôlant l'exercice de la profession dans le cadre de ses lois constitutives et de mettre la profession au service de l'intérêt du public.

Pour y parvenir, l'Ordre :

- Contrôle l'accès à l'exercice de la profession, c'est-à-dire qu'il impose des conditions précises à remplir pour devenir ingénieur et le demeurer. Tout ingénieur qui veut pratiquer au Québec doit être membre de l'Ordre (à l'exception des ingénieurs forestiers, qui ont leur ordre distinct).
- Surveille la pratique de ses membres et leur comportement professionnel.
- Veille à ce que seuls les membres effectuent les actes propres aux ingénieurs.

oiq.qc.ca/Pages/accueil.aspx?lang=en



Target Majors Building Civil Degree Level Bachelor Master Categories Summer Internship Final year

Pomerleau is recognized as one of Eastern Canada's leaders in the construction industry, and in the institutional, commercial, industrial and civil engineering sectors. Clients benefit from our expertise as general contractor, construction manager, project manager and design-builder.

Pomerleau believes in delivering excellence. Every Pomerleau employee upholds this value, leading to the achievement of superior results in every sector where we do business. Pomerleau: proud individuals who share a vision and are passionate about what they do. For more information please visit:

pomerleau.ca/fr/15/carrieres





Business Computer Eng. Computer Sci. Software Degree Level Bachelor

Master

Categories Internship Final year

The Smooch team brings together years of experience building messaging products and business-to-business software companies. We believe that personal interactions at scale should be the primary form of communication between a business and its customers, bringing delightful experiences to the forefront, so that's how we run Smooch.

Across any messaging channel, our features, unified API and integrations let software makers focus on delivering the best possible experiences within their products. We measure our success by how much we simplify access to the constantly evolving world of messaging and conversational technology.

We love the web, the messaging space, and care deeply about beautiful code, APIs, and documentation. In everything we do, we strive to build the best possible product and empower our customers to grow and be successful. We built Smooch to empower software makers to create the conversational experiences their customers will love.

We're always looking for smart, creative people to join our team and have opportunities and career paths of all kinds. We are engineers, designers, hackers, cat-lovers, gamers and jack-of-all-trades who love what we do. We're creating a work environment where employees can dream big, have fun and flourish. We encourage flex hours, fearless experimentation and collaboration.

Our friendly culture and purpose is ultimately what really sets us apart. We value full transparency, taking initiative & ownership, making calls, and the accountability that comes with it. We thrive on working hard and playing well, sharing our wins and owning our failures.

smooch.io



Target Majors Civil Electrical Industrial Mechanical Degree Level Bachelor Categories Summer

Summer Internship Final year

Founded in 1911, SNC-Lavalin is a global, fully integrated professional services and project management company and a major player in the ownership of infrastructure. From offices around the world, SNC-Lavalin's employees are proud to build what matters. Our teams provide comprehensive end-to-end project solutions including capital investment, consulting, design, engineering, construction, sustaining capital and operations and maintenance to clients in oil and gas, mining and metallurgy, infrastructure and power.

snclavalin.com/en/careers



Computer Eng. Computer Sci. Software Degree Level Bachelor Master Categories Internship Final year

Société Générale's Global Banking and Investment Solutions division (GBIS) ranks among the global leaders in Investment Banking, Global Finance and Global Markets. The SG Montreal Solution Center's core mandate (SG MSC) is to develop GBIS's information systems and to build new software solutions used to support the activities of our internal clients. The success of the Montreal Solutions Center comes from the team's dedication to support their clients by innovating and building scalable, efficient, adaptive solutions in a risk controlled environment.

particuliers.societegenerale.fr



Target Majors Computer Eng. Computer Sci. Software

Degree Level

Bachelor

Master

Categories Summer Internship Final year

Based in Montreal and Ottawa-Gatineau, we are a team of 100+ technology experts including developers, integrators, and designers. We offer a wide variety of digital solutions:

- Web applications
- Mobile applications
- Specialized desktop software
- Embedded software (M2M, geolocation, etc.)
- Development of complex and secure websites (CMS, Drupal)

spiria.com



Target Majors Business Computer Eng. Computer Sci. Electrical Software Degree Level Bachelor Master

PhD

Categories Final year

Talan Americas is a subsidiary of Talan, a French consulting firm with over 1700 consultants worldwide. We have offices in New York, Chicago, Montreal and Toronto. We specialize in IT Development and Support, as well as the redesign of business processes, in the Finance industry.

We are looking for people to join our Montreal office. The successful candidate will join us working at our client sites. We offer a competitive salary and benefits package along with an atmosphere of collaboration, innovation, and fun.

talan.com



Computer Eng. Computer Sci. Software Electrical Degree Level

Bachelor

Master

Summer Internship Final year

Categories

We're a high-performing team of individuals who collectively make TELUS one of the leading telecommunications companies in Canada. Our competitive consumer offerings include wireline, wireless, internet and Optik TV. We also deliver a compelling range of products and services for small, medium and large businesses and have carved out a leadership position in the health, energy, finance and public sector markets with innovative industry-specific solutions.

Everyone belongs at TELUS. It doesn't matter who you are, what you do or how you do it, at TELUS, your unique contribution and talents will be valued and respected; because the more diverse perspectives we have the more likely we are to crack the code on what our customers want and our communities need.

Whether you are an avid programmer or someone with a strong business sense, at TELUS there are positions where your unique talent could help drive forward consumer solutions. TELUS is currently looking to hire co-ops students and students in their final year of studies for the Graduate Engineering Leadership Program (GELP). For more information visit our website at:

telus.com/en/on/careers/work-at-telus/students-grads/gelp



Target Majors Computer Eng, Computer Sci. Electrical Software Degree Level Bachelor

Sun

Categories

Summer Final year

Vigilant is a high-tech firm that designs and deploys ultramodern systems and trading strategies for our own use in the global financial markets. We bring together our own R&D with infrastructure, software and telecommunications solutions you won't find everywhere else. We began as entrepreneurs and still operate like that more than a decade later—move quickly, think differently, and stay ahead of new trends and technologies. Vigilant works on its own account instead of customers or investors, and we benefit from the freedom that comes along with it. Visit us at:

vigilantglobal.com/en/careers





# Find out more about CAPS career events, workshops and resources at

# concordia.ca/caps





tudent Success Centre