# Niloufar Ahmadi

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#### **PROFILE**

- Over 2 years of experience in office administration, managing teams and optimizing workflow
- Ability to navigate regulatory environments and ensure compliance in operations settings
- Skilled in conducting research and preparing documentation for business operations and projects
- Fluent communication in both French and English, adept at fostering collaborative environments and facilitating cross-functional communication

### **EDUCATION**

# **Bachelor of Commerce, Management**

May 2050

John Molson School of Business, Concordia University, Montreal, Quebec

- Selected courses: Organizational Behavior, Operations Management, and Strategic Management
- Graduated with Great Distinction

#### **TECHNICAL SKILLS**

Project Management Tools: Microsoft Project, Asana, Trello

Data Analysis and Reporting: Microsoft Excel, Google Analytics, Tableau

**CRM Systems:** Salesforce, HubSpot **Financial Software:** QuickBooks, SAP

# **PROFESSIONAL EXPERIENCE**

#### **Management Intern**

May 2049 – August 2049

KPMG, Montreal, Quebec

- Conducted comprehensive case research and compiled detailed reports for senior partners, contributing to the preparation of client proposals
- Organized and digitized 500+ legal documents, improving retrieval efficiency by 30%
- Managed client communications, scheduling 50+ appointments, and ensuring high client satisfaction through effective service

# **Administrative Assistant**

October 2047 - May 2049

CGI, Montreal, Quebec

- Led the redesign of the company's website using HTML and CSSS, resulting in 25% increase in website traffic and engagement
- Coordinated and assisted in launching 3 successful marketing campaigns, increasing brand visibility and generating \$50, 000 in new sales
- Implemented a streamlined communication system that reduced interdepartmental response times by 20%, enhancing operational efficiency

# **Customer Service Representative**

May 2043 – June 2047

Best Buy, Montreal, Quebec

- Provided technical expertise to customers, resulting in a 15% increase in upsell of high margin products
- Processed 100+ returns and exchanges weekly with a 98% accurate rate, exceeding company standards
- Resolved escalated customer complaints, achieving a 90% resolution rate without further escalation to management

#### **VOLUNTEER EXPERIENCE**

#### **Home Builder**

June 2047 – August 2047

Habitat for Humanity, Mexico City, Mexico

- Constructed residential homes for underprivileged families
- Contacted sponsor retail outlets to collect home appliances for new builds

# **EXTRA-CURRICULAR EXPERIENCE**

**Vice President** 

September 2049 – May 2050

John Molson International Business Association, Montreal, Quebec

- Oversaw the association's activities and ensured the alignment with the goals and objectives
- Represented the association in various forums, maintained communication with members and external stakeholders
- Contributed to the development and implementation of strategic initiatives and projects aimed at enhancing the association's impact and reach

# **Chess Player & Member**

June 2044 – present

Montreal, Chess Club, Montreal, Quebec

- Actively engage in competitive individual and tournament style chess matches
- Analyze and strategize various game formats to enhance performance and gameplay

#### **AWARDS**

# **Montreal Regional Tournament Champion**

2049

Montreal Chess Club, Montreal, Quebec

# **Honorary Essay Award for Outstanding Achievement**

2047

"Tales of Democracy"

Dawson College, Montreal, Quebec

# **INTERESTS**

International Politics, Crime Novels, Chess, Hockey